AEC

Abstract

AEC provides a universal trust environment to enable billions of IoT devices to have trusted interoperability for data and commerce.

AEC registers the identity and reputation of devices on a blockchain-based immutable ledger. AEC accomplishes this by working with device manufacturers and other stakeholders facilitating an ecosystem of participants designed to maintain decentralized consensus for device identity and reputation. Combining on-chain and off-chain resources, and built on the Ethereum blockchain, AEC's architecture is extensible by developers across IoT verticals (for example, industrial IoT, healthcare, and smart cities) to help secure the vast realm of IoT devices ranging from healthcare and home automation systems, to smart-city infrastructure, to industrial sensors and controllers.

This is required because vertically focused IoT companies are building diverse new applications for both controlled and autonomous device-to-device interactions, but the attack surface represented by billions of IoT devices—most of which are now unprotected or poorly protected—could enable hackers and other bad actors to disrupt the services that are expected to control many aspects of our lives in the coming years.

AEC provides fundamental elements to enable interoperability and secure exchange of data and commerce at scale:

- Registration of immutable identity of devices through its device identity registration service.
- Reputation service to enable AEC and distributed third-party auditors to build systems to detect and deal with bad device actors.
- Token-based economy for the registration and activation of devices, facilitation of a reputation-scoring ecosystem among third-party auditors, and for transaction validation services.
- Fully extensible architecture designed for easy integration by vertical IoT application developers and manufacturers.

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1.0 Introduction

The AEC trust environment is designed to help secure the Internet of Things.

There are billions of IoT devices already deployed today and billions more coming. Gartner, the U.S. research and advisory firm, estimates there are already some 8.4 billion IoT devices deployed in the world as of 2017, up 31 percent from 2016, and further projects the number of IoT devices to increase to 20.4 billion by 2020,[1] with 5 million new IoT devices deployed each *day* in 2016.[2] Billions of connected devices could propagate between a quadrillion and sextillion transactions of data and/or commerce over time.

Adding to the scale of IoT is the emergence of autonomous device-to-device commercial transactions and microtransactions, which are expected to play a growing role in how our world functions. As IoT becomes more robust, so will the interactions between devices, creating the need for devices to securely and autonomously conduct transactions—such as devices in the field negotiating for and purchasing (using digital tokens) bandwidth, electric power, and other resources to most efficiently function.

As the growth in devices and their associated interactions become foundational to our lives, it will present increasing and substantial security threats. The global IoT represents a huge attack surface for criminals and other bad actors, and IoT devices often exist outside the protective barriers of corporate firewalls and lack the computing and storage resources to host traditional security software. The need for security further intensifies as more and more IoT devices are given the ability to autonomously engage in financial transactions, because hackers and other bad actors will be attracted to the idea of devices having access to wallets and look for ways to digitally steal funds.

These potential security threats are a concern for everyone from homeowners to businesses, to municipal, state, federal, and international government agencies. For instance, IoT devices have already been hacked and harnessed for denial-of-services attacks, including the 2010 Stuxnet attack on an Iranian nuclear facility, and the 2016 Mirai botnet attack that disrupted U.S. Internet traffic. IoT-based attacks have also targeted Netflix, Twitter, the BBC, and other organizations, including a university that suffered a DDOS attack launched through its vending machines, smart light bulbs, and other campus IoT devices.[3]

Gartner placed security at the top of its list of the top 10 IoT technologies for 2017 and 2018: "The IoT introduces a wide range of new security risks and challenges to the IoT devices themselves, their platforms and operating systems, their communications, and even the systems to which they're

connected. IoT security could be complicated by the fact that many 'things' use simple processors and operating systems that may not support sophisticated security approaches."[4]

1.1 The Need for Device Identity & Reputation

The ability to establish IoT device identity and reputation is essential to enable the secure interoperability between devices without the need for human intervention. Such a service could prevent unintended consequences from hackers attempting to disrupt critical systems or benefit economically from actions that have become common in traditional computer networks.

Immutable device identity, much like our own fingerprints, can be obtained from the device through a function commonly referred to as root-of-trust, using either hardware or crypto certificates. Once the device identity is established, it can be written to the blockchain as a permanent record.

Device reputation would evolve over the lifetime of the device, much like personal credit scores. The device's dynamic reputation can also be written on the blockchain for public review. This provides for both a method to establish risk rating for the device and, in the event the device is compromised by hackers, the reputation could be adjusted accordingly.

Validating device identity and managing reputation provides a foundation for securing the IoT as diverse application developers build on top of AEC.

1.2 The Right Technology

Blockchain uniquely solves for fundamental vulnerabilities in data security, particularly focused on central authorities for data storage and access control rights, by bringing a consensus-based decentralized architecture to the IoT space. AEC records to the blockchain the immutable digital identity for each AEC-enabled device. In addition to recording trusted device identity, blockchain-based AEC also enables secure and immutable management of a device's reputation throughout its life. AEC envisions a world where blockchain technology allows humans to confidently govern autonomous devices and smart contracts secured through identity and reputation.

The ability of blockchain to scale to meet the transactional demands in the IoT space is an area in which AEC is keenly focused. Our architecture combines on-chain and off-chain resources to enable IoT to operate at scale. Further, as part of the Ethereum community, AEC intends to support, and to encourage other members of the peer-to-peer AEC trust environment, to adopt scaling solutions as they become robustly available such as Plasma, Raiden, Sharding, Swarm, and other technologies currently in development.

1.3 How AEC Differs from Other Proposed Solutions

While the need for IoT security has triggered increased development efforts, other proposed IoT solutions are incomplete or based on poor security designs. For example, many proposed solutions ignore blockchain, thereby lacking immutability while representing a centralized single point of failure. While others using blockchain have a limited and specific application-based focus, and lack interoperability, extensibility, and the ability to establish immutable identity and reputationtracking.

AEC's solution provides the following:

- **Low-level protection for secure IoT**. AEC enables secure interactions between IoT devices through our blockchain-based Identity Registry Network (IRN), which establishes root- of-trust using encrypted whitelist data from participating manufacturers using unique device identity and a cryptographic key pair for each device to be validated onto the AEC trust environment. AEC uses the Ethereum blockchain as part of our decentralized solution. Others generally don't address the critical element of security nor leverage the immutability of blockchain technology.

- **Trust and Reputation**. Trust and reputation are essential for autonomous devices to engage in transactions of data and value, and are part of the AEC design, including our reputation tracking service. Reputation tracking allows for automated detection of, and response to, rogue or compromised devices. Other proposed solutions lack the capability of identifying and responding to untrusted devices, something that the AEC design addresses. Also, others leave the critical elements of trust and reputation to be handled by third parties, or simply omit them in their solutions.

- **Existing IoT Security Leadership**. IoT devices typically have limited computing, storage, power, and bandwidth resources. AEC's parent company CENTRI has pioneered the precision coding and engineering required to provide security solutions—with a footprint measured in kilobytes, not megabytes or gigabytes—for deployment in even the most resource- constrained devices. This experience is integrated into the AEC Device SDK. In contrast, some IoT solutions require participating devices to perform computationally complex peer-to- peer functions or simply require too large a footprint to be useful across any but the most powerful IoT devices.

1.4 Building Upon CENTRI's IoT Security Experience

CENTRI Technology (www.centritechnology.com), the parent company of AEC, was formed to address the growing cybersecurity need for data protection and optimization. CENTRI has been recognized as a leading developer of data security for the Internet of Things by technology research firms Frost & Sullivan[5], and Gartner Research.[6]

The following sections in this whitepaper provide additional detail regarding the purpose and functionality of AEC and the AEC Token. **Please note that the information provided in this whitepaper is provided for illustrative and descriptive purposes only, and is subject to modification by AEC in its sole and absolute discretion.**

2.0 Proposing a new IoT Environment with Trust at the Core

"Connected devices that think, transact and exchange sensitive and confidential data are the next evolution of IoT. There are a few impediments that must be overcome prior to the full utilization of this hugely disruptive technology. Initiatives like AEC which are marrying essential concepts of trust, identity, autonomy and security

show great promise, and I look forward to using their platform."

- Gary Conktight, Chairman, CEO and Co-founder, physIQ

2.1 Service to Establish Identity

Trusted identity provides a level of protection necessary for IoT devices to exchange information and engage in other transactions. IoT device manufacturers and solution providers have a vested interest in securing the products they sell. The starting point for the root-of-trust begins with the device manufacturer. Manufacturers participating in the AEC trust environment are assessed for their cybersecurity best practices and assigned a default reputation score for their devices. The process of qualifying manufacturers and assigning scores to their devices helps ensure the integrity of the network, and guards against rogue and hacked devices from entering the network.

Trusted manufacturers submit their list of devices, including a unique device ID and cryptographic public key for each device, to the AEC whitelist which is written to the blockchain, and referenced later during device activation. The registration service (covered in section 3.1) validates the integrity of the whitelist. Select manufacturers will run a limited number of Identity Registry servers. As AEC expands, the Identity Registry servers will publish to secondary Identity Registry servers. Once registered, the device is known and trusted by AEC and ready for the device owner to activate the device when placed in service.

2.2 System to Manage Reputation

Once device identity is established, the reputation of devices is managed to help ensure secure interoperability within the trust environment. A device's reputation consists of its unique behavioral signature representing varying degrees of security, commercial, and service quality measurements. The AEC Device SDK enables registered devices to validate a device's reputation, stored on the blockchain, to establish trust before exchanging data or engaging in commerce.

Within a marketplace, there will be a provider and requester (of information/data and/or services). The device requesting services will be able to submit a request to the marketplace and the device providing the service will respond to the request. If the devices have a reputation score that verifies them as known trusted per the reputation auditors and the device manufacturers, the transaction can proceed. If the authorization for transaction has expired, then the devices can initiate another request for validation of the peer device from the AEC trust environment.

AEC's reputation process is a key enabler of a future consisting of trusted devices securely interacting in an autonomous manner. If a device begins to operate outside of predetermined parameters, automated auditors write low reputation scores to the device reputation data store and other devices can refuse interactions. Conversely, if an autonomous device has developed a positive reputation for

effectively servicing others, the reputable device may attract more business as a service provider and might be able to increase its pricing for service. Reputation data will be collected, stored and managed by a distributed network of auditors.

Manufacturers can establish reward pools to encourage reputation monitoring by transferring AEC Tokens to the reputation function of the AEC smart contract, which rewards auditors for actively submitting device reviews. Manufacturers receive a part of the reward for maintaining reputable devices on the trust environment. The reward for submitting a reputation score is determined by the manufacturer of each device and pre-programmed into the reputation function of the AEC smart contract to facilitate autonomous execution of rewards. A device's reputation score is analogous to a FICO score but with parameters for the machine economy. Scores are vectors with both magnitude and direction, similar to how FICO scores with a number (e.g., 740) and a direction (creditworthiness).

The basic logic flow of reputation includes these steps:

- Device A interacts with Device B.
- Device A generates a transaction report about its interaction with Device B, sending it to the IRN.
- Device B generates a transaction report about its interaction with Device A, sending it to the IRN.
- A third-party reputation auditor collates transaction reports from the IRN and creates a new—or updates an existing—reputation score for each device and submits through the AEC smart contract for posting to the blockchain.
- The AEC smart contract issues AEC Tokens to the auditor, as well as to the manufacturer of the reporting device, pursuant to the parameters that were pre-determined by the manufacturer.

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2.3 Token to Facilitate Services

The AEC Token is used by participants of the decentralized AEC trust ecosystem to transact with each other. The AEC Token is used by AEC for device registration, activation, reputation management and commerce transactions. Key participants such as device manufacturers, distributors, device owners and auditors are anticipated to seek AEC Tokens in exchange for their participation in the AEC trust environment.

Figure 1. *AEC Token.*

AEC relies on the AEC Token to facilitate registration, activation, and reputation processes, Validation and transaction related services do not require AEC Tokens.

2.4 Extensible Architecture to be Built Upon

AEC has been designed for others to build upon and extend the services to meet the additional needs of new and existing market segments. AEC provides the essential identity registration and reputation tracking to enable third-party services with device trust and reputation. The Identity Registry can be integrated into services such as healthcare, industrial IoT, and home automation to enable devices from different manufacturers to interoperate without the complexity of custom API development or the security risks associated with open communications between unknown devices.

A third-party service provider could extend their solution by using the AEC Device SDK to validate the device identity and reputation before a transaction occurs. The devices in the transaction, once validated, could save specific transaction and metadata plus AEC identity and reputation data within their private database or submit the transaction to another third-party public blockchain. These transactions create an immutable record between trusted devices that provide a level of certainty not possible before. Getting security right has proven to be difficult for companies and experts focused on cybersecurity. Through the extensible architecture of AEC, non-security experts can build upon a network with the assurance of device identity and reputation.

3.0 AEC - Technical

AEC is designed to enable manufacturers to register devices with immutable, blockchain-based identity, enable users to activate registered devices, provide a mechanism for one AEC-enabled device to validate the blockchain-based identity of another participating device, and to assign and track device reputation. At the heart of all of these functions is the compact code of the AEC Device SDK.

AEC facilitates permanence of device identity and reputation by storing related data on the blockchain. AEC also incorporates off-chain components to support transactions at scale. This is intended to provide security for IoT devices immediately, while allowing flexibility for upgrades as distributed technology continues to develop. AEC includes the AEC Token, which is a utility token used to register and activate devices and provide reputation scores.

Basic elements of the AEC architecture include:

- Registration
- Activation
- Validation
- Reputation
- AEC Token

3.1 Registration

3.1.1 Overview

The AEC IRN identity registration is used to add manufacturers to the blockchain. Through registration, those trusted manufacturers can then register their devices to the AEC device whitelist, recorded onto the blockchain. Registration is driven by four components; device identity, registration service, manufacturer interface, and the registration function of the AEC smart contract.

3.1.2 Device Identity

Device identity is created during the device development or manufacturing process. The device developer or manufacturer registers the unique ID of each device onto the AEC whitelist, to be referenced later when the user activates the device with the IRN. The IRN uses device IDs, combined with the public key of an elliptic curve public/private key pair to activate the device.

3.1.3 Registration Service

The AEC registration service interacts with the IRN to register new AEC-enabled devices to the blockchain. Registration to the blockchain is required for later device activation by the user.

3.1.4 Manufacturer Portal

The device manufacturer interface is a graphical interface into the IRN where device manufacturers register devices with AEC before those devices enter the market. The interface is access-controlled, with credentials supplied to manufacturers that join AEC. The portal allows administrators to set up accounts for new member manufacturers.

3.1.5 AEC Smart Contract: Registration

The registration function of the AEC smart contract governs the writing of a new manufacturer member and its Ethereum address to the blockchain during manufacturer setup. It also governs the writing of new device IDs to the blockchain when the manufacturer adds new devices to the whitelist via the interface. It also facilitates the payment in AEC Tokens for the registration ofdevices.

Figure 2. AEC Registration.

3.2 Activation

3.2.1 Overview

The AEC activation functionality occurs after the AEC enabled device has been sold to an end user. The end user receives activation instructions directing them to a web portal, where they enter a device identifier (provided in the instructions) and pay for the activation in AEC Tokens via a cryptocurrency wallet. Devices that have been AEC enabled via the AEC Device SDK contact the AEC activation service upon first production boot, sending their signed identifier. Because the device underwent the registration process, the IRN's activation service finds the device in its whitelist, verifies its signature, and clears the activation payment, officially activating the device within the AEC trust environment.

3.2.2 Device SDK

The AEC Device SDK has enables the device manufacturer to 'hook' into the device's initial boot up. The activation function autonomously (without end user interaction) signs the device ID with its own private key and the AEC activation service public key and submits the device ID to the activation service for verification.

3.2.3 Activation Portal

Device owners receive activation instructions, which include a URL for a device activation portal and the public device ID. The portal includes a plugin that takes in the device ID and sends a request to a cryptocurrency wallet to transfer an activation transaction fee if applicable. (This process can also be provided by the manufacturer to simplify device deployment for the consumer.)

3.2.4 Activation Service

The AEC activation service is a cloud-based, globally accessible, highly available, high-volume service that provides the second step in the AEC process. The IAS provides several key functions to the overall Activation functionality; it provides a device interface that newly booted devices communicate with to finalize the activation process. The device ID is written to the blockchain.

Figure 3. *AEC Activation.*

3.2.5 AEC Smart Contract: Activation

The activation function of the AEC smart contract governs the writing of newly activated device IDs to the blockchain when the device owner boots the device and activates it via the interface. It also facilitates the payment in AEC Tokens for the activation of devices.

3.3 Validation

3.3.1 Overview

AEC-enabled devices can begin to utilize the AEC validation functionality. Devices exchange their signed device identifier with other devices that they want to transact with. Each device can then call the AEC validation service, with its counterpart's signed device identifier and receive back an indicator of whether or not the device is an AEC 'member' or not. If the other device is a member of the AEC, the validation service sends back the current reputation for that device.

3.3.2 Device SDK

The AEC Device SDK has two additional methods for validating another device's identity. The first method produces a handshake package to be sent to another device for validation. The second method takes in a signed device identity (from another device via handshake) and submits it to the validation service to be validated. The latter method returns a reputation score if the other device is valid.

3.3.3 Validation Service

The AEC validation service is a primary component, that when globally distributed, becomes part of the central hub of the AEC IRN. The validation service is a cloud-based, highly available, high-volume service that essentially provides the third step in the AEC process. The validation service provides a key function to the overall validation functionality; it provides a device interface that devices communicate with to validate another device and it includes a module for reading the device identity from the blockchain as validation that it has registered/activated on the AEC trustenvironment.

A 'ledger' of validation transactions is maintained for future reference during the reputation recording process. Each mutual validation (two devices validating each other) results in two records for referencing.

3.4 Reputation

3.4.1 Overview

The AEC reputation functionality is used after the AEC-enabled device has been activated by an end user and begins to transact with other devices. Devices that have been AEC-enabled via the AEC Device SDK are able to submit a reputation report concerning other devices they have transacted with. The AEC Device SDK contains a method that produces the report from input criteria. Once submitted, the reputation service receives the report, validates it against the validation database and logs it into the reputation database for additional processing.

3.4.2 Device SDK

The AEC Device SDK has one reputation report method. The intent is that the device manufacturer codes their application to generate the report based on criteria specified in the SDK documentation and then submits the report as input to the reputation report method.

3.4.3 Reputation Service

The AEC reputation service is a cloud-based, highly available, high-volume service that essentially provides the third step in the AEC process. The reputation service provides a device interface that devices communicate with to provide reputation feedback on another device. Reputation reports are submitted by devices. The reports are periodically audited by reputation auditors to produce updated reputation scores for device

Figure 4. *AEC Reputation.*

3.4.4 AEC Smart Contract: Reputation

The reputation function of the AEC smart contract governs the writing of updated device reputation scores to the blockchain after the reputation auditors have processed the reports. It also facilitates the payment in AEC Tokens for the reputation score updates, and disburses these as fees to reputation auditors on a pre-programmed and autonomous basis.

3.4.5 Reputation Auditor

The reputation auditor is a node/service that processes reputation reports using the AEC reputation model and updates the reputation scores of affected devices. The updated reputation scores are then written to the blockchain and to the reputation database. For purposes of utility the initial reputation auditor node is within the IRN. Eventually, this will be broken out into a separate node so that hosting may be distributed among AEC reputation service providers.

3.5 The AEC Token

The AEC Token, which functions in compliance with ERC-20 standards, is a utility token used during device registration, device activation, and to reward reputation auditors. The AEC Token can also be used to pay processing fees for secure device-to-device commerce between devices registered onto the AEC trust environment.

3.6 Additional Elements

The extensible design of the AEC architecture was created to support deployment of future elements and services. **Note that these potential elements and services are provided for illustrative**

purposes only, and AEC assumes no responsibility for the function or availability of these or any other potential elements or services in the AEC trust environment.

3.6.1 Transaction Service Creation and Maintenance Services

The AEC Device SDK could support use of existing—or creation of new—digital wallets or related transaction authorizations for devices that may need to support commercial transactions. Transaction authorizations or wallets can be created by device owners on either a device-by-device basis, or on a department-wide, company-wide, or other group basis. AEC Token-compatible wallets could be used to store AEC Tokens which will deduct a small percentage for some transactions taking place over the AEC trust environment.

3.6.2 Device Ownership Transfer Service

AEC could support ownership transfer of IoT devices—with or without wallet contents. Upon device transfer, a transaction log entry of the transfer would be broadcast to the AEC reputation service which would update device reputation as needed.

3.6.3 Reputation Caching and Lookup Services

AEC could facilitate a cloud-based service giving devices the ability to perform a fast lookup of reputational data prior to engaging in peer-to-peer transactions—while also providing manufacturers the option of opting out of the service if not deemed necessary for anticipated device usage. Services to write to the reputation registry for whitelisted auditors could also be provided through AEC.

3.6.4 Transaction Validation and Facilitation Services

AEC could support services to facilitate off-chain inter-device transactions. The data from these services would be used for reputation analysis. The extensible nature of the AEC Device SDK means that different verticals can define which non-commercial transactions are stored off-chain. AEC Tokens may be used to pay network fees for inter-device commercial transactions, and eventually, they may be a useful default payment method for such inter-device commercial transactions. Though Ethereum network transaction processing might become cost- or speed-prohibitive, the network should be sufficient for immediate use. If and when necessary to maintain a healthy ecosystem, AEC and other users of the AEC trust environment can evaluate migration or simultaneous use of alternative blockchain technologies for these transactions, such as Ethereum Raiden, Plasma, HashGraph, or others.

3.7 Scalability

AEC leverages centralized cloud services scalable through traditional means as well as the Ethereum public blockchain. We recognize industry-wide concerns about the scalability of the Ethereum blockchain and will benchmark price and performance. We will monitor new developments to ensure that the AEC's decentralized services can serve the necessary use cases. Note, however, that many of the operations supported by AEC do not require high throughput writes to the blockchain.

4.0 Simple and Secure Authentication

The AEC Device SDK provides security-enhancing single-stage handshake for securing initial contact between a newly activated device and our Identity Registry.

4.1 Small Footprint

The AEC Device SDK has a minimal footprint, making it easy to include the code in applications. The SDK only requires about 100 KB of RAM (50 KB on most devices) for efficient performance on typical IoT devices. Our experience in creating tight code and embedding key seed data has informed our creation of the small code footprint of our AEC Device SDK, which we see as essential for integration with IoT devices that can be resource-constrained.

4.2 Device Agnostic

Developers can use the AEC Device SDK as a foundation for creating libraries and tools for devices and custom network stacks and other code that organizations might want to use in creating IoT solutions. AEC uses this same device agnostic approach in creating an extensible development platform that can be customized to the exacting needs of different verticals.

4.3 Secure Data

AEC security technology protects data during transport, in use, and at rest through standards-based, leading-edge cryptography, including Elliptic Curve Diffie-Hellman Cryptography (ECDH) 25519, Salsa20 Symmetric key cipher data encryption, and SHA-512 cryptographic hash function for key derivation.

5.0 The AEC Trust Environment

"The number of connected devices is growing exponentially driving up the value provided by IoT solutions. The AEC blockchain initiative offers intriguing possibilities to secure this world of automated device-to-device transactions and exchange of data."

- Mrinalini Lakshminarayanan, Director of Products and Services, Gogo Inflight

An important part of securing IoT is building an environment that is designed to maintain and expand IoT security and interoperability. AEC plans to accomplish this in multiple ways.

First, unlike other IoT device security platforms, AEC begins at the source of the IoT value chain by flashing code onto the chip with the AEC Device SDK. The chip-first solution is relevant to the AEC architecture because a small number of chip manufacturers create the foundation for a universal trust environment that could be widely used by smart device manufacturers, and then built on by application developers.

Figure 6. *End-to-End Security Value Chain.*

AEC is engineered to support extensibility. We provide known and trusted device identity and reputation, and other companies and organizations will be able to extend the definition based on their own future needs. For example, builders of IoT devices for the HVAC industry may identify new transaction types, as could participants in IoT for industrial controllers, the power grid, agricultural devices, healthcare, retailing, shipping, and a world of other areas. Creating an extensible platform, open to all, will foster new—and secure—ways to derive benefit from the Internet of Things.

Auditors are anticipated to seek fees in AEC Tokens to serve as validators on the AEC trust environment. For instance, a smart device such as an electric vehicle may enter into a service transaction with a charging station to recharge its battery. While AEC secures identity and reputation of these devices enabled by the smart contract, auditors (run by OEMs and other stakeholders) could validate this transaction and, in return, receive a reward fee in AEC Tokens. Manufacturers may elect to create reward pools of AEC Tokens to encourage auditing of their own devices.

6.0 AEC Use Cases

According to Gartner, an estimated 5 million connected devices are being added per day to the IoT. The burgeoning IoT market can be viewed as a continuum, with early adopters that will over time drive future market opportunities. AEC seeks to be the standard identity and reputation-based trust environment for the IoT industry.

Below are applications that may be of immediate relevance to potential users of the AEC. The healthcare, industrial, smart city and home device markets are considered to be current movers in the IoT space. **Note that these potential applications are provided for illustrative purposes only and AEC users are solely responsible for their use of such applications, if any. AEC assumes no responsibility for the function or availability of these or any other applications of the AEC.**

6.1 Early IoT adopters in Healthcare

Given the aging baby boomer generation and the many use cases IoT can provide for healthcare, the healthcare industry can derive substantial benefits from AEC-enabled products. For example, consider the case of adding AEC security into an IoT solution, used for a proprietary health application platform, which is then built upon by application companies creating connected monitoring products, analytics tools, trackers, and other innovations.